

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Annual Contract for
 FOR: Medium and Heavy Duty Truck Parts and Service
 TIME & (October 1, 2015 through September 30, 2016)
 DATE: 3:00 p.m., August 20, 2015

Grande Truck Center
 4562 IH 10 East
 San Antonio, TX 78219

San Antonio Brake
 902 Ave B
 San Antonio, TX 78215

M&D Distributors

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY		
ITEM 1	HEAVY DUTY MACK PARTS - CAPTIVE AND COMPETITIVE	Est. Usage	45,000.00
	SAWS will spend \$45,000 on Mack Parts	Labor Price	107.00
	SAWS will require 50 labor hours on Mack Trucks annually	Labor Total	5,350.00
1.	Percent of discount offered		
2.	Percent Markup from purchase price		Dealer Cost +45%
3.	Product Identification (Mfg.)		Mack
4.	Type price schedule (dealer, jobber, etc.)		Dealer
5.	Price Schedule Number		
6.	Date of price schedule		1/1/15
7.	Price schedule column on which discount is based (i.e., distributors, net wholesale)		Cost
8.	Labor rate for service per hour		107.00
9.	Labor rate for field service per hour		N/A
10.	Mileage charge (if applicable)		2.00/mile
11.	Up-charge for outside labor, cost plus		20%
	TOTAL	TOTAL	50,350.00
1.	Seal, Mfg. Part #8235-A1205V1556	List Price Disc. Price	1.22
2.	Gasket, Mfg. Part #7843-3303024	List Price Disc. Price	1.43
3.	Camshaft, Mfg. Part #85111977	List Price Disc. Price	70.69
4.	PIN, Mfg. Part #25089961	List Price Disc. Price	5.37
5.	HUB, Mfg. Part #3398HR927K1	List Price Disc. Price	312.62
6.	Brake Shoe, Mfg. Part #8235-XX2124709E2	List Price Disc. Price	51.74
7.	Shock Absorber, Mfg. Part #20570098	List Price Disc. Price	66.19
8.	Belt Fan, Mfg. Part #21460409	List Price Disc. Price	31.52

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9.	Fan Clutch, Mfg. Part #22208777	List Price Disc. Price	869.04
10.	Fan Belt, Mfg. Part #21056223	List Price Disc. Price	71.63
11.	Cooling Hose, Part #21558487	List Price Disc. Price	22.20
	TOTAL	TOTAL	1,503.65
	TOTAL ITEM I	TOTAL	51,853.65
ITEM II	HEAVY DUTY WESTERN STAR TRUCK PARTS CAPTIVE AND COMPETITIVE SAWS will spend \$35,000 on Western Star SAWS will require 50 labor hours on Western Star annually	Est. Usage Labor Price Labor Total	35,000.00 107.00 5,350.00
1.	Percent of discount offered		
2.	Percent Markup from purchase price		Dealer Cost +45%
3.	Product Identification (Mfg.)		Wester Star
4.	Type price schedule (dealer, jobber, etc.)		Dealer
5.	Price Schedule Number		
6.	Date of price schedule		1/1/15
7.	Price schedule column on which discount is based (i.e., distributors, net wholesale)		Cost
8.	Labor rate for service per hour		107.00
9.	Labor rate for field service per hour		N/A
10.	Mileage charge (if applicable)		2.00/mile
11.	Up-charge for outside labor, cost plus		20%
	TOTAL	TOTAL	40,350.00
1.	Lamp, Mfg. Part #WWS84101-3523	List Price Disc. Price	84.58
2.	Reservoir, Mfg. Part #WWS9039621	List Price Disc. Price	169.37
3.	Regulator, Mfg. Part #WWS565914	List Price Disc. Price	107.10

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4.	Hose, Mfg. Part #WWWS5732-50-0	List Price Disc. Price	97.77
5.	Turn Signal, Part #WWS84101-3543	List Price Disc. Price	129.25
6.	Power Steering Hose, Mfr. Part #WWS5732-3419-038	List Price Disc. Price	63.67
	TOTAL	TOTAL	651.74
	TOTAL ITEM II	TOTAL	41,001.74
ITEM III	MEDIUM AND HEAVY DUTY FORD TRUCK PARTS CAPTIVE AND COMPETITIVE	Est. Usage	75,000.00
	SAWS will spend \$75,000 on Ford	Labor Price	107.00
	SAWS will require 1,250 labor hours on Mack Trucks annually	Labor Total	133,750.00
1.	Percent of discount offered		
2.	Percent Markup from purchase price		Dealer Cost +15%
3.	Product Identification (Mfg.)		Ford
4.	Type price schedule (dealer, jobber, etc.)		Dealer Cost
5.	Price Schedule Number		FPS 3542
6.	Date of price schedule		1/1/15
7.	Price schedule column on which discount is based (i.e., distributors, net wholesale)		Cost
8.	Labor rate for service per hour		107.00
9.	Labor rate for field service per hour		N/A
10.	Mileage charge (if applicable)		2.00/mile
11.	Up-charge for outside labor, cost plus		20%
	TOTAL	TOTAL	208,750.00
1.	Belt Tensioner BT62, Mfg. Part #1L3ZB209AA	List Price Disc. Price	44.98
2.	Fuel Filter, Mfg. Part #FD4604	List Price Disc. Price	51.05
3.	Coolant Reservoir, Mfg. Part #6C3Z8A080B	List Price Disc. Price	84.67

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	List Price	Disc. Price		
4.	Coolant Reservoir Cap, Mfg. Part # 9C3Z8101B			7.03	BID NOT TABULATED INCOMPLETE BID
		List Price	Disc. Price		
5.	Fan Belt, Mfg. Part #JK8996AA			40.04	
		List Price	Disc. Price		
6.	Tie Rod End, Mfg. Part #AC3Z3A131H			126.41	
		List Price	Disc. Price		
7.	Rim, Mfg. Part #8C3Z1015B			245.39	
		List Price	Disc. Price		
8.	Air Cond. Blower Motor, Mfg. Part #XL7Z19805			82.77	
		List Price	Disc. Price		
9.	Direction Indicator Switch, Mfg. Part #YL3Z13K359ABA			110.41	
		List Price	Disc. Price		
10.	Air Conditioning Compressor, Mfg. Part #4C4Z19703A			259.90	
		List Price	Disc. Price		
11.	Fuse Panel Cover, Mfg. Part #4L3Z14A003AA			30.28	
		List Price	Disc. Price		
12.	Wheel Seal, Mfg. Part #5C3Z1S175GA			43.79	
		List Price	Disc. Price		
13.	Brake Rotor, Mfg. Part #5C3Z2C026CA			124.18	
		List Price	Disc. Price		
14.	Fan Blower Motor, Mfg. Part #7C3Z19805B			83.05	
		List Price	Disc. Price		
15.	Fuel Pump Cover, Mfg. Part #8C3Z9G805B			116.20	
		List Price	Disc. Price		
16.	Brake Pads, Mfg. Part #9C3Z2001A			68.98	
		List Price	Disc. Price		
17.	Fan Blower Motor, Mfg. Part #BC3Z19805B			48.14	
		List Price	Disc. Price		
18.	Air Conditioning Accumulator, Mfg. Part #6C3Z19C836A			48.14	
		List Price	Disc. Price		
19.	Oil Filler Cap, Mfg. Part #3C3Z6766CA			21.65	
		List Price	Disc. Price		
20.	Resister Asy., Mfg. Part #4C2Z19A706AA			19.99	
		List Price	Disc. Price		
21.	Fuel Tank Cap, Mfg. Part #4C4Z9030A			25.04	
		List Price	Disc. Price		
22.	Cabin Air Filter, Mfg. Part #F6HZ19N619AA			28.84	
		List Price	Disc. Price		

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23.	Blower Motor Wheel, Mfg. Part #2C3Z19834AA	List Price Disc. Price	29.20
24.	Cooling Fan Motor, Part #XC3Z19805CA	List Price Disc. Price	80.90
	TOTAL	TOTAL	1,821.03
	TOTAL ITEM III	TOTAL	210,571.03
ITEM IV	MEDIUM AND HEAVY STERLING TRUCK PARTS CAPTIVE AND COMPETITIVE	Est. Usage	35,000.00
	Sterling Parts Estimate \$35,000	Labor Price	107.00
	SAWS will require 50 labor hours on Sterling trucks annually	Labor Total	5,350.00
1.	Percent of discount offered		
2.	Percent Markup from purchase price		Dealer Cost +45%
3.	Product Identification (Mfg.)		Sterling
4.	Type price schedule (dealer, jobber, etc.)		Cost
5.	Price Schedule Number		
6.	Date of price schedule		1/1/15
7.	Price schedule column on which discount is based (i.e., distributors, net wholesale)		Dealer Cost
8.	Labor rate for service per hour		107.00
9.	Labor rate for field service per hour		N/A
10.	Mileage charge (if applicable)		2.00/mile
11.	Up-charge for outside labor, cost plus		20%
	TOTAL	TOTAL	40,350.00
1.	Clamp, Mfg. Part #B9224-0425-FRB	List Price Disc. Price	4.06
2.	Drain Valve, Mfg. Part #TDA-R12105	List Price Disc. Price	8.03
3.	Belt, Mfg. Part #01-23415-036	List Price Disc. Price	41.57
4.	Diode, Mfg. Part #A680-540-04-24	List Price Disc. Price	9.08
5.	Turn Switch, Part #A06-32389-001	List Price Disc. Price	249.40

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	List Price Disc. Price			
6.	Panel Assembly, Mfg. Part #XREF-80044A91-01		113.26		
	TOTAL	TOTAL	425.40		
	TOTAL ITEMS IV	TOTAL	40,775.40		
			*		
	TOTAL ITEMS I-IV	TOTAL	344,201.82		
	Business Hours		7:30 am - 12:00 am		
	Business Hours on Saturday		5 days/week 8:00 am - 5:00 pm		
	EXTENSION 1		344,201.82		
	EXTENSION 2		344,201.82		
	EXTENSION 3		344,201.82		
	Terms		2% 10 days		
	Delivery Days				

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***LOW BIDDER**

BIDS WERE E-MAILED TO AND/OR PICKED UP BY:

Doggett
 Grande Truck
 M&D Distributors
 San Antonio Brake

Demandstar
 SAWS Website